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The Advantage of Medicare Advantage p.3





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Medicaid HMO & Marketplace HMO, Medicare, Marketplace, Medicaid & Commercial HMO, EPO, PPO & POS LIBERTY Dental Plan is accredited for all line of business by:



Exp. 07/01/2025 LIBERTY Dental Plan Corporation Medicare, Medicaid & Exchange



NCQA has reviewed & accredited LIBERTY's Credentialing & Utilization Management functions only. For complete details on the scope of this review, visit www.ncqa.org





The Advantage of Medicare Advantage

By 2030, one in five Americans will be of retirement age. At the same time, Medicare enrollment will grow 27% over 2020 levels. By 2035, 80 million Americans will be Medicare eligible. For the last seven years, Medicare enrollment has reached record-breaking 10,000 new enrollees a day. Growth is only expected to continue.



Growth from this sector is expected to continue and offers a great opportunity for providers. With the help of this population, the LIBERTY network has grown over **9,200%** over the last **15 years**. We expect our growth in the next 15 to be even greater with a new investment partner, new territories coming online, and a partnership with a national healthcare provider. As a demographic, seniors make up **16%** of the American population.

Here's why Medicare Advantage Part C and Medicare Supplement plan patients can present an excellent opportunity for your dental practice:

- The benefit structure is comprehensive
- The maximum coverage is higher than traditional Medicare and many commerical benefit plans
- Since the Medicare Modernization Act (MMA) became law, Medicare Advantage plans have paid enrollees so generously, that the result has been expanded choice and enrollment; for this, its program operating costs have exceeded traditional Medicare – making Advantage enrollees truly advantaged
- One in five Medicare Advantage beneficiaries spent more than \$1,000 on dental services in 2018; 11% have spent \$2,000 or more. The "needs and expectations [of the Boomer generation] are significantly different from those who came before..." They smoke less, they live longer, and experience complications of leading longer lives. And while they may lack some understanding of the risks of periodontal disease and oral cancer, they are better with basic dental health and prevention than other generations. They have also taken better care of their teeth, and have more of them, than any generation before.



How can we help?

Visit our <u>website</u> or contact your local Network Manager for more information.



Mark Your Calendars:

Medicare Advantage
Open Enrollment is Here!





Enhance your reputation as a dentist who accepts Medicare Advantage plans! The 2024 Medicare Advantage Open Enrollment Period is from October 15th - December 7th.

Per your contract with LIBERTY, you are eligible to provide services to Medicare Advantage members administered by LIBERTY Dental Plan and will be listed as an In-Network Dentist in the directory.

As a contracted provider office, members may reach out to verify that you're in-network. Here are a few things you can do to prepare your office:

- Confirm your directory information by visiting https://div.libertydentalplan.com or scanning the QR code.
- Make sure your staff is trained on the Medicare Advantage Plans you participate with.
- Have a plan in place for scheduling and managing new patients as of January 1, 2024.



When LIBERTY members call...rest assured, you can say, "YES!"

To learn more about how to prepare your office for new Medicare Advantage patients, visit our website or contact your local Network Manager.



Did you know that LIBERTY offers online enrollment?

Through our Provider Online Enrollment (POE) tool you can sign up new providers, add additional offices and more. Go Paperless today by visiting https://www.libertydentalplan.com/Providers/Join-Our-Network.aspx to see if it is offered in your state. **Need help navigating the POE?** Check out the POE FAQs and the POE User Guide for step-by-step navigation assistance.



POE User Guide
POE User Guide 2021.09
(libertydentalplan.com)



POE FAQS
POE FAQS FINAL
(libertydentalplan.com)

Verify Your Office Information

Keeping accurate provider directory information available to members is a priority here at LIBERTY. We know how busy your office is and have made it simple and easy to verify your directory information on a quarterly basis. Please take time over the next few days to go to the following LIBERTY Directory Information Verification (DIV) website at www.libertydentalplan. com/providerDIV and enter your Access Code to validate the information we have for our office is still correct. Using this online tool to verify your office information will help reduce the amount of mail and calls to your office.

We highly recommend that once you complete the verification, you set a calendar reminder in your system to go to the website every 90 days to re-validate the information through the same link, using the same access code, as the law requires that we receive an affirmative response from your office. Failure to verify the accuracy of your information will lead to additional outreach to your office and may require us to remove you from our provider directory.

To get started:

- Go to <u>www.libertydentalplan.com/providerDIV</u> or scan the QR code
- Enter your Access Code. (this number can be found in your LIBERTY Welcome Letter.)
- Attest that your information is correct or communicate changes directly online!
- If you are unable to locate your Access Code, contact your local Network manager or Member Services at (888) 352-7924 for assistance.



Scan here to get started.





Has your office submitted its Annual Compliance Attestation for 2023?

LIBERTY Dental Plan monitors and ensures that contracted offices and their staff operate in compliance with applicable laws and regulations contractually agreed upon. Annual Compliance for your office needs to be validated annually.

Contracted offices have the option to complete LIBERTY's required free trainings or other comparable trainings on the required topics within 30 days of initial hiring or contracting and annually thereafter.

What We Need From You: Submit your Office's Compliance Attestation Today!



How to Access the Modules:

https://www.libertydentalplan.com/ Providers/Provider-Training-1.aspx

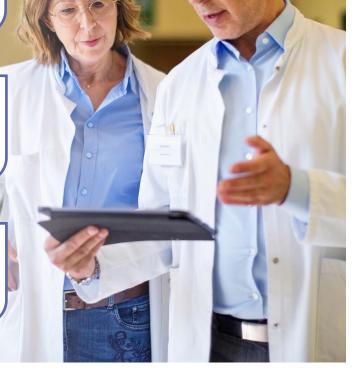


How to Access the Attestation:

https://www.libertydentalplan.com/ Resources/Documents/ma Provider Compliance Training Attestation.pdf



Attestations may be returned electronically by following the link: https://www. libertydentalplan.com/Providers/Provider-Training-Acknowledgement.aspx



We appreciate your participation in providing services to LIBERTY members and look forward to your response.